



May 2016

STERN ANGLUS NEWS

Across the country Stern Clients Achieve Record Calf Prices

- helping to offset the pain of the sheep industry

Wow what a year for beef with prices greater than lamb, wool and dairy – and more of the same expected in the medium term! Our clients have enjoyed record prices at calf sales from Owaka to the the Mackenzie Country to Blenheim, with a number exceeding \$1000 for the top pens. It's a credit to them and their breeding programs.

Let's not get carried away though, sheep prices are disappointing and we must continue to drive for efficiency in our herds. That starts with fertile robust bulls – semen tested and vet inspected. There's a lot of bull talked at this time of year but not all bulls are inspected and tested, and when calf prices are what they are run holders are taking a big risk buying untested bulls. Check your stud breeder is testing his bulls before sale.

Stern Increases Number of Bulls Offered

Surging demand for functional bulls with solid EBV's has lead to 105 bulls being offered in 2016 - 15 more than under the hammer in 2015!

This comes from a growing herd of 500 stud cows

Bull Walk
10am - 4pm
May 24th
Inspect in the paddock



Australia Purchases Semen Rights!



In a phenomenal show of confidence in the Stern breeding program Australia's largest independent semen distributor Agri-Gene Pty Ltd and Coolie Angus, NSW have purchased the Australian semen rights in William of Stern. The deal worth Australian \$30,000 is possibly the largest individual contract ever for any breed and follows decades of semen and embryo exports. Asked why Stern genetics in particular are finding strong Australian support, James hesitates, "Australia has been heavily into American genetics but before that NZ was a significant source. For various reasons including common sense EBVs, good structure, temperament and longevity Australians are looking back to NZ to complement their breeding programs.

Stern has had a long history of sires in Australia such as Highlander and Braveheart, and others such as Exact, SEP Unity and Waitapu Governor. William is the latest prospect.

Like Australian breeders Stern will continue to use imported genetics, it would be narrow minded to discount the benefit they can and have contributed to the breed here.

Single Hill / Lindis Pass

This is an interesting story about two properties, one family and of course beef cows. Herb and Cate Ross are the fifth generation to farm the 1365ha Single Hill property in the Rollesby Valley behind Fairlie in South Canterbury, it's a hard dry and steep property with virtually no flat that's been farmed by the Ross family for the last 123 years. A classic store animal property. When they took over in 1995 there were 50 Hereford cows and Herb bought his first Stern bull in 1997. Since then cow numbers peaked at 180 but successive dry years have trimmed this well back.

Two thousand perindale ewes are run on Single Hill with all surplus lambs weaned into the Rollesby Valley on-farm lamb sales in early February.

Apart from running the property, Herb is a highly regarded wool classer, he spends weeks classing at sheds across many of Canterbury and Otago's iconic stations. He shares an inherent interest in wool with Cate whose father Russell Emmerson, from Forest Range, is a prominent Merino stud breeder.

Forest Range is located in the Lindis Pass, Central Otago and covers 18,500ha ranging from 600m to 1200m asl, it has a massive temperature range from minus 20 to mid 30 degrees and with an average rainfall of 600mm it is indeed a unique property. Russell is a passionate sheep man and hasn't consistently run cows on the property until six years ago when he helped out Herb and Cate with an overflow of cows. Russell has been impressed with the cows, the way they've climbed and improved the country for the Merinos. It's nothing to see them at the top of the ridges at 1200m.



Herb has used Stern bulls consistently and while he has tried a couple of other studs he says he's found the Stern bulls are quiet, have more length and better fleshing than

Client Profile



Cate and Herb Ross

the others. They've certainly done a good job for us with 92% calving and great calf sale results.

The cow herd has now grown on Forest Range to 180 cows and the calves are sold at the first Cromwell calf sale in April. This year the calves averaged \$830 and topped at \$1045 for a 270-275kg pen. Selling agent Alan Brown, PGG Wrightson Cromwell, says the calves are a classic, thick, meaty Angus type - and very even. Herb and Cate are doing a great job and the cows have to work hard. The cows receive no supplements except mineral blocks and have broken in country to provide a better balance for sheep. Single Hill calves are sold at the Mackenzie Country calf sale at Temuka.



Exciting Bloodlines for 2016!!

Stern McCaw

Retained 2014



BW	200	400	600	MLK	SC	EMA	IMF	SRI
2.8	35	70	82	8	1.7	5.1	1.0	133

A super heifer bull with excellent carcase EBV's and top Self Replacing Index.

Werner Westward



Werner Westward son

BW	200	400	600	MLK	SC	EMA	IMF	SRI
3	40	77	100	22	+1	6.4	2.7	148

Westward leaves smooth muscled cattle with good growth. Exceptional Self Replacing Index.

Email Address Request

We are always trying to improve our communication with cattlemen across the country. If you would like to receive a couple of updates each year simply drop us an email to frasers.sternangus@xtra.co.nz with your name, postal address and phone number.

Stern 903



BW	200	400	600	MLK	SC	EMA	IMF	SRI
4.1	35	67	94	13	2.9	5.1	0.1	109

Another well balanced sire with strong hind quarters and spring of rib.

Tuwharetoa Regent



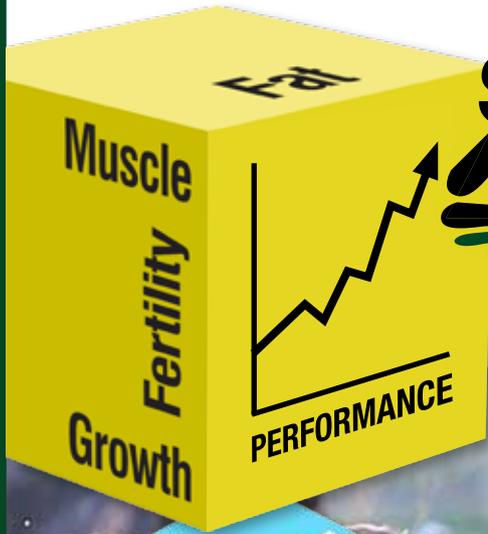
Tuwharetoa Regent son

BW	200	400	600	MLK	SC	EMA	IMF	SRI
5.9	50	89	124	20	1.5	7.1	4.3	106

For those wanting top marbling, large muscle and plenty of growth, Regent has all the bases covered.

STERN ANGUS

Practical Performance Cattle
since 1937



View video of bulls at
www.sternangus.co.nz

Sale Day Judge

- Matt Mckenzie, West Otago

105 Bulls Sell - June 23rd 2016, 1pm

Totara Valley, South Canterbury

Contact: James Fraser - Phone: 03 614 7080 Mobile: 021 1864 796
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