

# ANGUS NE NEEL



#### Beef up \$2/kg on 2024!

It's been an exciting ride in beef over the last twelve months culminating in record calf prices and most prime cattle and even some cows killing \$2,000 plus! In our tumultuous world this amplifies the value of doing the simple things well, getting cows in calf and weaning growthy calves.

Much of the South Island East Coast has enjoyed one of it's best summers on record. Dad can't remember a season like it. So like many we have been able to fatten cattle to heavier weights capturing the higher schedules on offer.

We were also fortunate to purchase a neighbouring property with good back facings for taking cows through our typical dry spells and for wintering. It was covered in feed (plus gorse and forestry) and will take time to knock into shape.

#### **Yearling Sale**

The October Yearling Sale comprises 45 bulls selected specifically for easy heifer calving. Thanks to all purchasers, under bidders, supporters and agents who contributed to the successful sale. Two stud bulls sold to \$15,000 and the balance selling from \$2,500-\$6,000 and tops to \$8,000.

Our June sale includes bulls designed for mating cows. Cows easily handle larger calves which hit the ground with an advantage over lighter calves in cold wet conditions. If a herd keeps selecting for lower BW it risks increased mortality rates. The optimum is to have a good weight strong calf born easily.

The June sale also includes a number of bulls suitable for both heifers and cows.

#### Stern dominates weaner fairs

Stern dominates weaner fairs even with many now selling top calves privately on farm. Palmerston and Oamaru sales in particular featured clients Bushy Park, Gladsmuir, Matarae and Belview calves reaching \$1,420 to \$1,530!

Congratulations to all vendors.



## BULL WALK Tuesday 20 May 1-4pm

All welcome or any time via appointment

#### Client Profile

## Lambhill Station

The name Lambhill infers a property that easily turns off prime lambs but that's far from the truth. Over the years, long-time managers Buzz and Lucy Thomson have worked tirelessly to give it at least a chance of fattening lambs, but the Central Otago climate is an unreliable partner and store lambs are normally sold at weaning and later as the season dictates.

Spanning 4500ha and rising to exposed tops at 800masl, Lambhill's landscape is as stunning as it is demanding. With rainfall around 600mm and an abundance of rocks it is a challenging piece of country located an hour Northwest of Dunedin. But this year has been exceptional, Buzz adds: "We were dicey early on but if you get rain here it is very good country".

Lambhill is home to 10,500 ewes and 840 cows, including in-calf heifers. Three years ago, Buzz started using Stern genetics, and while it's early days, both he and Hazlett agent Nic Anderson have seen notable improvements in calf quality. "There's more depth and thickness in the calves," Buzz notes. What excites him most, however, is the quality of the females entering the herd. "If we can add extra depth and meat to the cows, they'll work the land better and produce

stronger calves." Nic adds we like the bulls that are more like my size, deep and thick!

The heifers start calving 15 September, followed by cows in October. Calves are weaned by mid February at an average age of around 160 days. The top 250 steers sold in April averaged nearly 210kg. "They're beautifully quiet calves, and they shift well to their new homes in Canterbury," says Buzz. The remaining steers and surplus heifers are sold as yearlings in late November and early December to repeat buyers.

Yearling heifers are weighed off at over 340kg in November and mated for 40 days. "We over-mate," says Buzz, "to ensure a nice, tight calving and to set them up well for life as productive cows." After a visit to Stern ahead of the October sale, Buzz was impressed by the quality on offer and picked up bulls specifically selected for heifer mating.

With the positive impact of Stern genetics already evident, Buzz is excited for what the future holds at Lambhill. It's been a pleasure working with Buzz and we look forward to even more progress in the years ahead.



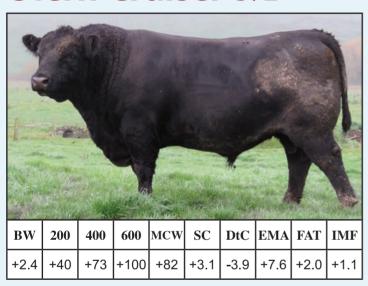


### Dollars in Your Pocket!

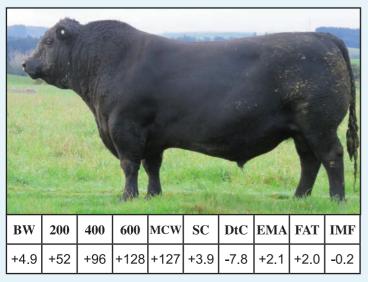
# Stern vs Breed Average Stern Stern

The above graph shows the Stern difference. We focus on what pays you! Growth and fertility are key drivers of profitability in beef herds, ensuring you get paid for both calves and finished stock!

#### **Stern Cruiser 372**

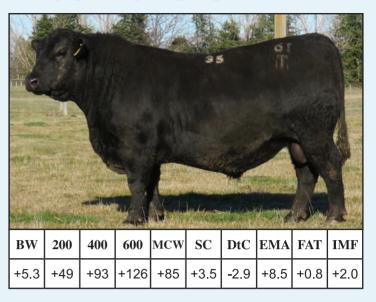


#### **Stern 21425**

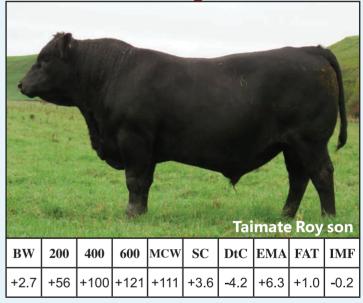


#### FEATURE 2025 BLOODLINES

#### **Albert of Stern**



#### **Taimate Roy**



#### **Storth Oaks R37**



# 108 BULLS Thursday 19 June 12.30pm



#### "Born In The USA"

#### **Rob's Impression of the US**

My trip through the US with Sarg and a group of other passonate breeders was a great opportunity. Thousands of kms across the Mid-West, half a dozen States and hundreds of bulls, a couple of sales and a bit of fun to boot!

The most critical part of our business is the sires we select on your behalf, to add value to your businesses. We don't get it right all the time but we mate over 750 cows and heifers and can filter the selections. Often it's the second generation that proves the most successful: bulls like Braveheart and Albert.

The trip was an opportunity not just to inspect herd sires but also their environment and progeny at several sales and studs we visited. Our program was highlighted by the Connealy Angus sale, where over 550 head (545 bulls and 8 Heifers) were sold for an average of \$14,000 USD.

The flight home offered an opportunity for reflection. We saw hundreds of bulls, some that will make their mark on the industry for years to come, and others that won't. While we won't know if we saw the "right" bull for another three years, at least we do have a shortlist ... Watch this space!

